

Contactually: Step 1..... Setting up your buckets

If I was still an agent, I would set up the following buckets in this order. To re-order your buckets, click the “edit buckets” link on the top right of the Buckets page and grab the bucket at the + sign on the left to drag it and drop it where you want it on the list.

Non-Internet Seller & Landlord Leads

Non-Internet Buyer & Tenant Leads

Current Clients

Past Clients

Friends & Friends of Friends

Family

Span, Scam, Junk & Avoid

Realtors

Received Referrals From

Vendors & Contractors

Internet Leads

Shared Contacts

Zillow Leads

Realtor.com Leads

Trulia Leads

Homes.com Leads

IDX Broker Leads

Remax.com Leads

Diverse Solutions Leads

Leads Today Leads